

# **UON SMART™ PHILOSOPHY**



## Scalable

Start small and build up as your project grows.



#### Modular

Choose from standardised integrated solutions.



#### **Automated**

Automate data usage to optimise fuel efficiencies.



### Renewable

Integrate solar and wind wherever possible.



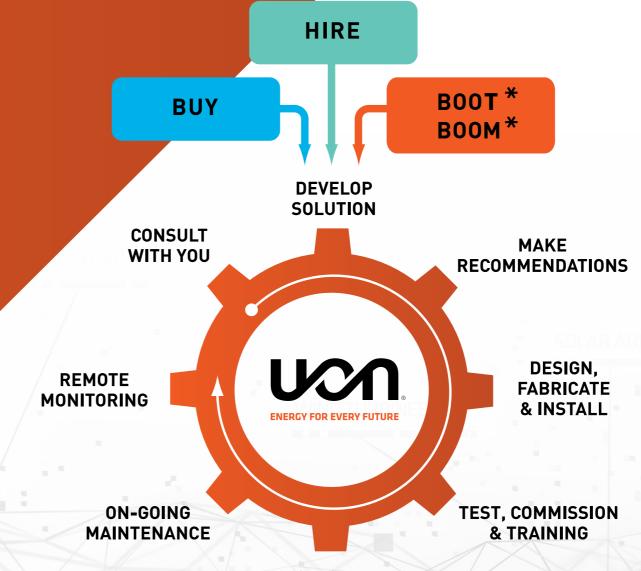
# Temperature-Controlled Insulate and cool for better fuel burn.

**UON SMART™. An innovative new solution** to overcome today's mining and energy challenges.

UON SMART™ significantly reduces your CAPEX and OPEX. An industry leading end-to-end, standardised energy management system that integrates people, data, and technology.

The Scalable, Modular, Automated, Renewable and Temperature - Controlled philosophy enables the solution to adapt, expand and integrate to any existing and new application. Intelligently, providing hybrid systems with solar, wind and batteries, that are designed to operate in harsh Australian environements, all of which combine in one system that saves money and time.

In the simplest terms, it gives you smarter, more reliable energy solutions to cut your fuel costs.



# **PURCHASING OPTIONS**

# **Keeping you operational also** means helping you balance the books at the end of the day.

To properly anticipate and react to future challenges and opportunities, you need to have options. It's a choice between investing, by buying equipment from different sources through EPCMs, or by buying a UON end-to-end solution that's engineered to integrate seamlessly into your processes. You can hire the equipment to save on initial capital outlay, or UON can carry the risk and Build, Own, Operate, Maintain (BOOM) the solutions while you just buy the energy or water produced.

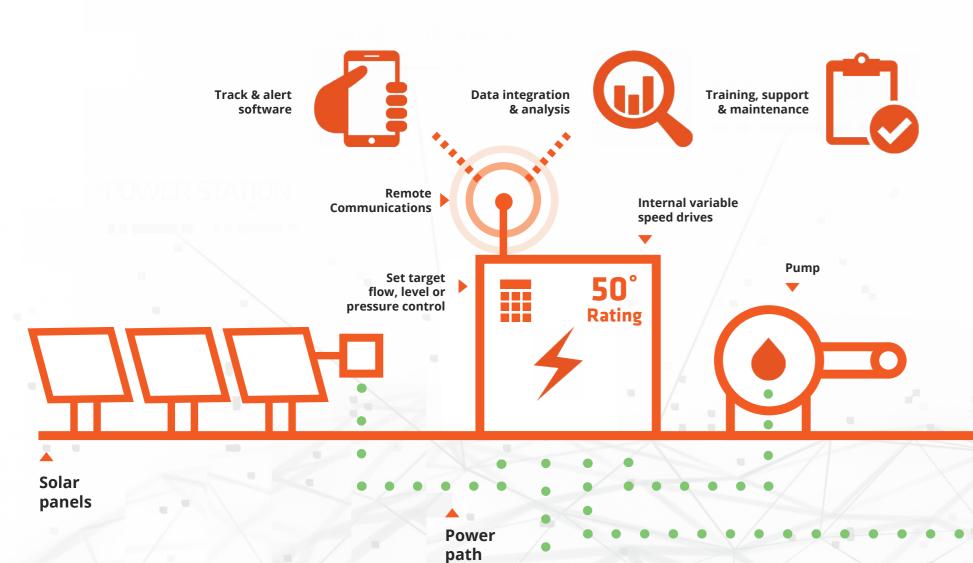
Whatever you choose, our promise is the same: to keep you on and keep you operational.



<sup>\*</sup>Build, Own, Operate, Transfer \*Build, Own, Operate, Maintain



# **UON SMART™ CELL SOLUTION**



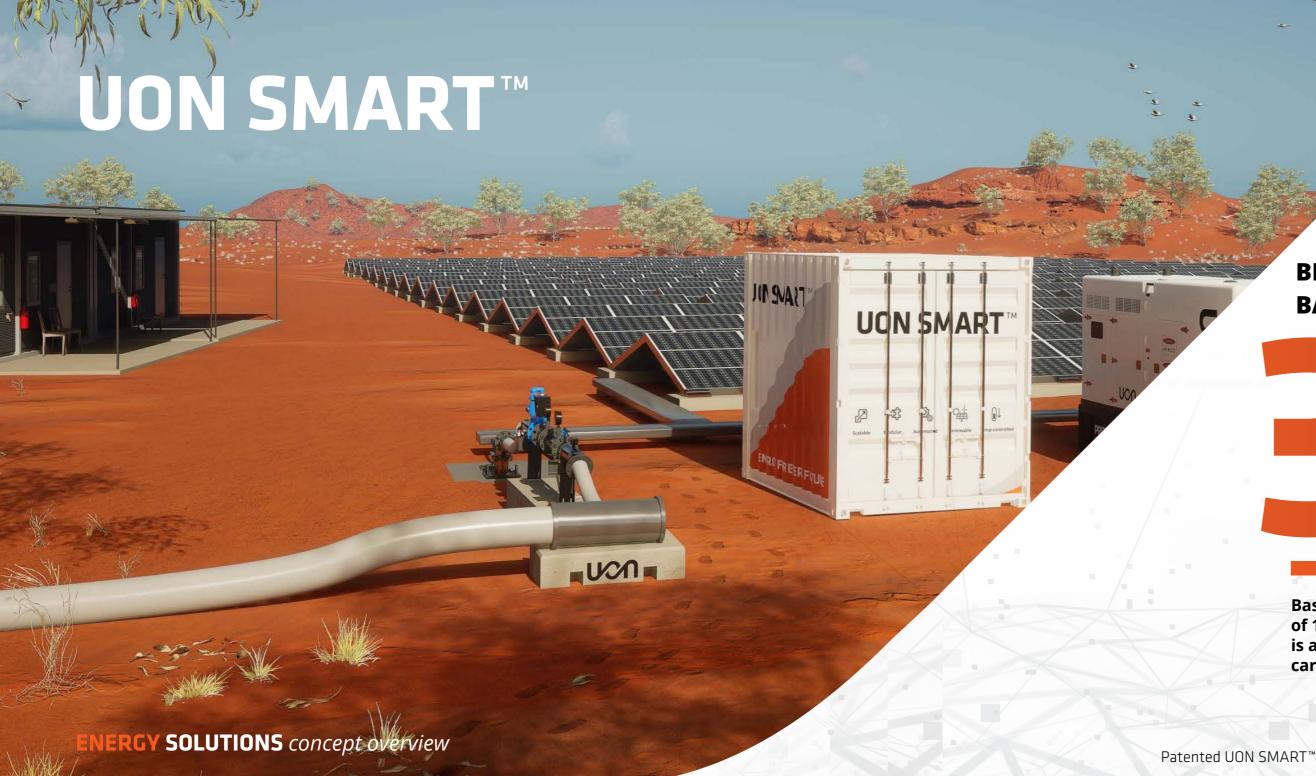
# **UON SMART™ CELL OPTIONS**

- Battery Motor Controller
- EV charging station
- Stand alone Power Systems









BMC BASED ON 145 kW LOAD:

UON SMART™ BMC HAS A PAYBACK PERIOD OF:

VRS

Based on average motor system load of 145 kW for 3 years, the CO<sub>2</sub> savings is approximately 1,842 Tonnes of carbon.

# FREE YOUR SITE FROM ENERGY UNCERTAINTY

Now, instead of burning fossil fuel to provide power for your pumping needs, UON delivers a battery motor controller (BMC).

**Traditional Solution** 



FUEL CONSUMED

Based on 145 kW over 3 years



**FUEL SAVED**Based on 145 kW over 3 years

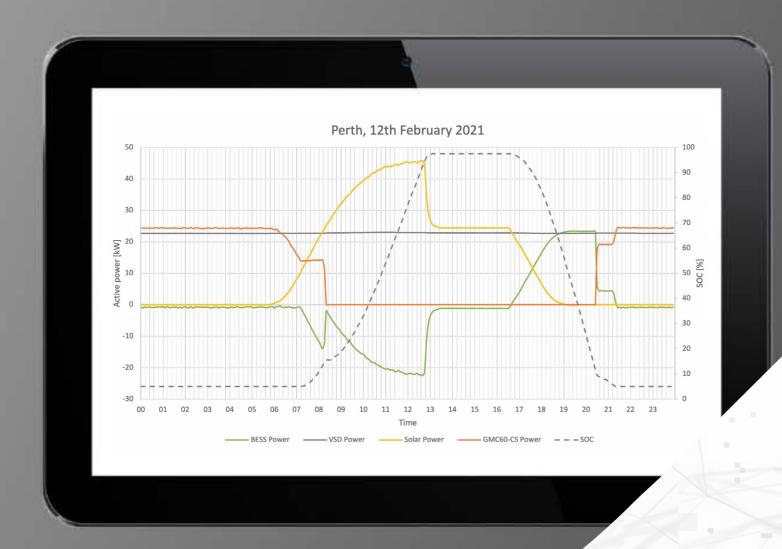
YOUR BOTTOM LINE

\$750,200 SAVINGS

BASED ON \$1.10L



# **DIESEL ONLY VS SMART™ CELL SOLUTION**



# YRS

# COMPARISON 145 kW PUMP LOAD

- Example average load 145 kW
- Annual fuel saving 443,000 litres
- Payback less than 3 years
- 60% reduction of genset running hours
- 60% renewable energy share
- Stable and reliable power supply
- AUD 2,501,873 saving over 10 years based on fuel at \$1.10 p/l
- Reduce the OEM cost by 60%

# **DIESEL ONLY**



# **BMC SOLUTION**



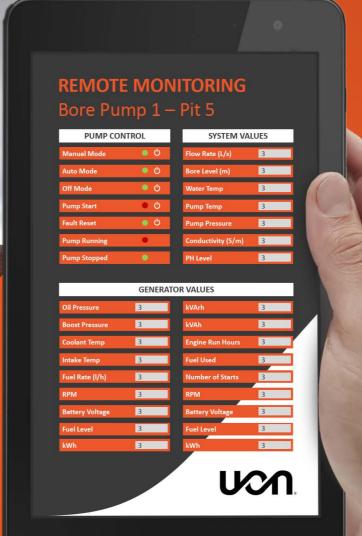
# Your bottom line

\$2,501,873 SAVINGS

BASED ON \$1.10L







# CHALLENGES ANTICIPATED.

UON's innovative turnkey power solutions and technology allows us to anticipate your challenges. With our end-to-end integration of people, data and technology, you can immediately save you up to 30% in CAPEX and OPEX.

UON is an Australian-based, integrated energy company delivering future-changing technology to the Asia-Pacific region in the resources sector and beyond.

We design, supply and install remote power and water solutions, and are transitioning to the provision of hybrid and renewable solutions to attack head-on the global megatrend of decarbonisation.

"Safely deliver UON SMART™ Solutions to support clients in their decarbonisation journey"

UON's Mission Statement







# **YOU'RE NOT BUYING A PRODUCT, YOU'RE BUYING** AN OUTCOME.

## Unlike others, our responsibility doesn't end with our invoice. We are with you for the long haul.

At UON, we are as focussed on reducing your CAPEX and OPEX as you are. Most of our equipment is available for sale or hire, whether it's a single unit or an integrated package of products.

And providing integrated solutions is where we shine. We don't wait for problems to occur. Instead, we proactively anticipate the challenges you might face in terms of your people, data, and technology, and plot these out for the long term.

Being modular and scalable, our solutions easily grow with your business. To get the most out of them, UON can provide you with UON SMART™ CELL operator training, remote monitoring, and reporting packages. And it's all backed by our 24/7 parts and servicing.



# **SUPPORT SOLUTIONS** Overview



#### **Monitoring and Reporting**

Automated monitoring and reporting ensures you get the most out of your systems, improving your efficiencies and delivering cost savings. We provide a range of systems including SCADA, Energy and Power Management, and Telemetry.



#### **UON SMART™ CELL Training**

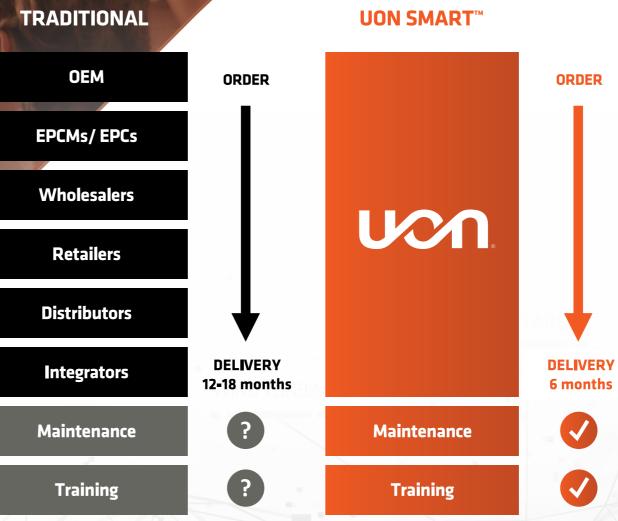
We've developed an integrated training methodology that ensures operators can optimise fuel efficiency, analyse data, and diagnose any problems while ensuring they stay safe at all times.



#### Parts and Service Solutions - 24/7

We provide you with high-quality, costeffective repairs with fast turnaround and service, whenever you need them. You get a wide range of genuine and aftermarket spare parts for all your power and water requirements.





?

**Data Analysis** 

# WHY A VERTICALLY INTEGRATED SOLUTION MATTERS.

We've taken control of our supply chain and developed our own products—from design and manufacture, to installation, training, and monitoring.

We understand every component in our system and how you can get the most from them. We'll work with you to customise a package that suits you right now, and evolves as your needs do. We've partnered with leading energy companies to provide you with a winning combination of the best global technology and Australian ingenuity.

By simplifying and streamlining, we've created efficiencies that cut your costs and save you time.



**Data Analysis** 

